# SUSTAINABLE INVESTING CERTIFICATE CURRICULUM 2025 SYLLABUS







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# Introduction to ESG Investing

LEARNING OUTCOMES		
Mastery	The candidate should be able to:	
	<b>.1.1</b> define ESG investment and different approaches to ESG investing	
	<b>.1.2</b> describe the benefits and challenges of incorporating ESG decision making and the relationship between ESG invest and financial system stability	
	<b>.1.3</b> explain the concepts of the financial materiality of ESG integration, double materiality, and dynamic materiality a how they relate to ESG analysis, practices, and reporting	nd
	<b>.1.4</b> explain different ESG megatrends, their systemic nature, a their potential impact on companies and company practic	
	<b>.1.5</b> explain the three ways in which investors typically reflect considerations in their investment process	ESG
	<b>.1.6</b> explain the aims of key supranational ESG initiatives and organizations and the progress achieved to date	



# **The ESG Market**

LEARNING OUTCOMES		
Mastery	The candidate should be able to:	
	<b>2.1.1</b> explain the size and scope of ESG investing in relation to geography, strategy, investor type, and asset class	
	<b>2.1.2</b> explain key market drivers of ESG integration: investor demand/intergenerational wealth transfer, regulation and policy, public awareness, and data sourcing and processing improvements	
	<b>2.1.3</b> explain the key drivers and challenges for ESG integration among key stakeholders: asset owners, asset managers, fund promoters, financial services, policymakers and regulators, investees, government, civil society, and academia	

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# **Environmental Factors**

LEARNIN	G OUT	COMES	
Mastery	The candidate should be able to:		
		explain key concepts relating to climate change, including climate change mitigation, climate change adaptation, and resilience measures	
		explain key concepts related to natural resource use (land and marine), water, waste, pollution, biodiversity, and a circular economy	
		explain the systemic relationships between business activities and environmental issues, including systemic impact of climate risks on the financial system; climate-related physical and transition risks; the relationship between natural resources and business; supply, operational, and resource management issues; and supply chain transparency and traceability	
		assess the systemic relationships between environmental factors and megatrends; environmental and climate policies; international climate and environmental agreements and conventions; international, regional, and country-level policy and initiatives identify and apply investment criteria that are aligned with a just transition	
	3.1.5	describe and explain key methods of carbon pricing	
		assess material impacts of environmental issues on potential investment opportunities, corporate and project finance, public finance initiatives, and asset management	
		identify approaches to environmental analysis, including company-, project-, sector-, country-, and market-level analysis; environmental risks, including carbon foot printing and other carbon metrics; and the natural capital approach	
		explain the role of climate scenario analysis in understanding physical and transition risks associated with climate change transition	
		describe and explain key methodologies that apply to biodiversity and its valuation, risk management, and interconnectedness with environmental factors and nature-related risks	
		apply material environmental factors to financial modeling, ratio analysis, and risk assessment	
		explain how companies and the investment industry can benefit from opportunities relating to climate change and environmental issues: the circular economy, clean and technological innovation, green and ESG-related products, and the blue economy	



# **Social Factors**

LEARNING OUTCOMES		
Mastery	The candidate should be able to:	
	<b>4.1.1</b> explain the systemic relationships and activities between business activities and social issues, including: globalization; automation and artificial intelligence (AI); economic inequality; digital disruption; changes to work–life balance; changes to the work force and families; changing demographics; urbanization; and religion	
	<b>4.1.2</b> assess key megatrends influencing social change in terms of potential impact on companies and their social practices: climate change and transition risk; water scarcity; pollution; mass migration, geopolitical conflict; and loss and/or degradation of natural resources and ecosystem services	
	<b>4.1.3</b> explain key social concepts, including: human capital; product liability/consumer protection; access to knowledge; health and nutrition; and animal welfare	
	<b>4.1.4</b> assess material impacts of social issues on potential investment opportunities and the dangers of overlooking them, including: changing demographics; digitization; individual rights and responsibilities; family structures and roles; education and work; faith-based ESG investing and exercise of religion; inequality; and globalization	
	<b>4.1.5</b> identify approaches to social analysis at country, sector, and company levels	
	<b>4.1.6</b> apply material social factors to risk assessment, quality of management, ratio analysis, and financial modeling	

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# **Governance Factors**

LEARNIN	OUTCOMES
Mastery	The candidate should be able to:
	<b>5.1.1</b> explain the evolution of corporate governance frameworks: development of corporate governance, roles and responsibilities, systems and processes, shareholder engagement, minority shareholder rights
	<b>5.1.2</b> assess key characteristics of effective corporate governance and the main reasons why they may not be implemented or upheld: board structure, DEI, effectiveness, and independence; executive remuneration, performance metrics, and key performance indicators (KPIs); reporting and transparency; financial integrity and capital allocation; business ethics
	<b>5.1.3</b> assess and contrast the main models of corporate governance in major markets and the main variables influencing best practice: extent of variation of best practice; differences in legislation, culture, and interpretation
	<b>5.1.4</b> explain the role of auditors in relation to corporate governance and the challenges in effective delivery of the audit: independence of audit firms and conflicts of interest; auditor rotation; sampling of audit work and technological disruption; auditor reports; auditor liability; internal audit
	<b>5.1.5</b> assess material impacts of governance issues on potential investment opportunities, including the dangers of overlooking them: public finance initiatives; companies; infrastructure/private finance vehicles; societal impact
	<b>5.1.6</b> apply material corporate governance factors to financial modeling, risk assessment, and quality of management

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# **Engagement and Stewardship**

# LEARNING OUTCOMES

Mastery	The candidate should be able to:
	<b>6.1.1</b> explain the purpose of investor engagement and stewardship
	<b>6.1.2</b> explain the benefits and limitations of engagement
	<b>6.1.3</b> explain the main principles and requirements of stewardship codes as they apply to asset owners, asset managers, and the service providers that support them
	<b>6.1.4</b> explain how engagement is achieved in practice, including key differences in objectives, style, and tone
	<b>6.1.5</b> apply strategies and tactics in a goal-based engagement approach using various forms
	<b>6.1.6</b> explain particular forms of engagement and major escalation techniques, including: proxy voting; collective engagement; ESG investment forums
	<b>6.1.7</b> describe approaches of engagement across a range of asset classes

# ESG Analysis, Valuation, and Integration

LEARNING OUTCOMES		
Mastery	The ca	andidate should be able to:
	7.1.1	describe qualitative and quantitative approaches to integrating ESG analysis into the investment process
	7.1.2	describe the challenges of integrating ESG analysis into a firm's investment process
	7.1.3	describe the challenges of identifying and assessing material ESG issues
	7.1.4	describe how scorecards and other tools may be developed and constructed to assess ESG factors
	7.1.5	interpret a company's disclosure on selected ESG topics
	7.1.6	explain how ESG analysis complements traditional financial analysis
	7.1.7	analyze how ESG factors may affect industry and company performance
	7.1.8	analyze how ESG factors may affect security valuation across a range of asset classes
	7.1.9	apply the approaches to ESG analysis and integration across a range of asset classes
	7.1.10	explain how credit rating agencies approach ESG credit scoring
	7.1.11	describe primary and secondary sources of ESG data and information
	7.1.12	explain the approaches taken across a range of ESG integration databases and software available and the nature of the information provided
	7.1.13	identify the main providers of screening services or tools, similarities and differences in their methodologies, and the aims, benefits, and limitations of using them
	7.1.14	describe the limitations and constraints of information provided by ESG integration databases

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# **Integrated Portfolio Construction** and Management

#### LEARNING OUTCOMES

Mastery	he candidate should be able to:
	<b>.1.1</b> explain the impact of ESG factors on strategic asset allocation
	<b>.1.2</b> describe approaches for ESG integration into the portfolio management process
	<b>.1.3</b> explain approaches for how internal and external ESG research and analysis are used by portfolio managers to make investment decisions
	<b>.1.4</b> explain the different approaches to screening and the benefits and limitations of the main approaches
	<b>.1.5</b> explain the main indexes and benchmarking approaches applicable to ESG investing, noting potential limitations
	<b>.1.6</b> apply ESG screens to the main asset classes and their sub-sectors: fixed income, equities, and alternative investments
	.1.7 distinguish between ESG screening of individual companies and collective investment funds on an absolute basis and relative to sector/peer group data
	<b>.1.8</b> explain how ESG integration impacts the risk–return dynamic of portfolio optimization
	<b>.1.9</b> evaluate the different types of ESG analysis in terms of key objectives, investment considerations, and risks: full ESG integration, exclusionary screening, positive alignment/best in class, active ownership, thematic investing, and impact investing
	<b>.1.10</b> describe approaches to managing index-based ESG portfolios

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# **Investment Mandates, Portfolio Analytics, and Client Reporting**

#### LEARNING OUTCOMES

Mastery	The c	andidate should be able to:
	9.1.1	explain why mandate construction is of particular relevance and importance to the effective delivery of ESG investing: linking ESG investing to the mandate, defining the ESG investment strategy
	9.1.2	explain how ESG screens can be embedded within investment mandates/portfolio guidelines to generate investment returns and manage portfolio risk
	9.1.3	explain the most common features of ESG investing that asset owners and intermediaries, including pension consultants and fund selectors, are seeking to identify through request for proposal (RFP) and selection processes
	9.1.4	explain examples of greenwashing by financial market participants and the regulatory and reputational consequences of making misrepresentations
	9.1.5	explain the different client types and their objectives which influence the type of ESG investing strategy selected
	9.1.6	explain the key mechanisms for reporting on and monitoring performance and mandate alignment with client objectives
	9.1.7	explain forms of integrated ESG reporting and investment reviews; and the key challenges in measuring, reporting and analyzing ESG-related investment performance for different approaches and asset classes